

Annex B – Pricing Form

OVERVIEW

1. The Government, in accordance with its National Fuel Policy 2018, clause 3.3, seeks a pricing scheme from Proponents which will be mutually beneficial and sustainable for both parties.
2. Several pricing schemes could be proposed, a fixed price discount structure which could be for the entire duration of the proposed contract term (see sample below) or fluctuations throughout the proposed term of the contract and/or varying annually based on a Bermuda consumer price index (CPI) or fuel “rack” pricing or some combination thereof.
3. Regardless of the method proposed by the Proponent, it must contain the following information, at a minimum, for the RFP Pricing evaluation component:
 - 3.1. Ability to calculate pricing throughout the proposed term of the contract
 - 3.2. Pricing for two Contract durations, 10 years and 15 years
 - 3.3. Components, fixed or variable, for deliveries outside normal hours of operations (e.g. weekdays, Saturdays, Sundays and Public Holidays)
 - 3.4. Other goods and services commonly supplied by Bulk Fuel Distributors such as grease, oil, lubricants, fuel safety training, fuel monitoring system training, etc.
 - 3.5. The proposed pricing scheme must include the all costs to implement the infrastructure updates as identified in the Proponent’s gap analysis and as agreed with the Owner. Typical cost would include items such as design, fabrication and delivery, removal and disposal of existing infrastructure, remediation of soil, installation of infrastructure, commissioning of the systems, training personnel, maintaining the infrastructure in accordance with the codes listed in Annex C, overhead and profit.
4. All fuel products and pricing are to be F.O.B. delivered to each site inclusive of all costs including, but not limited to, all freight, insurance, labour, duties, and taxes.
5. For RFP calculations, the Bermuda retail pricing effective September 1, 2022 will be used.
6. Quantities to be used in the assessment will be based on the annual litres for each fuel type, as shown in Table 1 of Annex C, Scope of Services.
7. Remediation of the existing underground tanks and the surrounding contaminated soil shall be included in the proposed pricing. The work shall be completed in accordance with the Department of Environment and Natural Resources guidelines *Section 5 Underground Storage Tank Closure Guidelines in the Bermuda RBCA Guidelines March 2011 Rev.4*, as noted in Annex C.
 - 7.1. The extent of the remediation of the soil around underground storage tanks, piping, fittings, etc, for the purpose of pricing this Tender only, shall be defined as the volume of soil that can be excavated within the full reach of a suitably sized excavator while ensuring that the sides of the excavation are safe from collapse.
 - 7.2. For the purpose of pricing this Tender, the work shall include excavating the contaminated soil, sampling, testing, reporting, treating the excavated contaminated soil, installing pea gravel and vent pipes as required, backfilling with clean soil and final disposal of the treated soil.
 - 7.3. Should the contaminated soil extend beyond these limits then the work shall continue on an approved cost and charge basis with notice and supervision by government representatives.

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**** SAMPLE ONLY ****

Pricing to reflect a **discount(s)** to be applied to the monthly pricing as established by the Minister of Finance.

Ultra-Low Sulfur Diesel	¢	cents per litre	10 year Contract
Premium Unleaded Gasoline	¢	cents per litre	10 year Contract
Ultra-Low Sulfur Diesel	¢	cents per litre	15 year Contract
Premium Unleaded Gasoline	¢	cents per litre	15 year Contract

Emergency Deliveries (Outside Normal Hours of Operation)

Price per Delivery – Weekdays	\$
Price per Delivery – Saturdays	\$
Price per Delivery – Sundays and Public Holidays	\$

Other Related Goods and Services

Lubricating Oils for marine engines	
Lubricants	
Grease/Gear Oil	
Safety Training, cost and frequency of training	
Fuel Monitoring System Training, cost and frequency of training	
Other items, details of goods and services on offer and costs	